

First Quarterly Report September 2022



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COMPANY OVERVIEW





COMPANY INFORMATION

Board of Directors

Mr. Arif Habib, Chairman

Dr. Munir Ahmed, Chief Executive

Mr. Nəsim Beg

Mr. Rəshid Ali Khən

Mr. Səməd A. Həbib

Mr. Jawaid Igbal

Mr. Kəshif A. Həbib

Ms. Tayyaba Rasheed

Mr. Arslan Iqbal

Audit Committee

Mr. Jawaid Igbal - Chairman

Mr. Nəsim Beg

Mr. Kəshif A. Həbib

Ms. Tayyaba Rasheed

Human Resource & Remuneration Committee

Mr. Rashid Ali Khan - Chairman

Mr. Arif Həbib

Mr. Kəshif A. Həbib

Chief Financial Officer

Mr. Umair Noor Muhammad

Company Secretary

Mr. Mənzoor Rəzə

Head of Internal Audit

Mr. Muhammad Shahid

Registered Office

1/F Arif Habib Centre, 23 - M. T. Khan Road,

Kərəchi - Pəkistən - 74000

Tel: (+92 21) 32468317

Factory Address

DSU - 45, Pakistan Steel

Down Stream Industrial

Estate, Bin Qasim, Karachi - Pakistan.

Tel: (+92 21) 34740160

Auditors

A. F. Ferguson & Co..

Chartered Accountants,

State Life Building No. 1-C,

I.I. Chundrigər Roəd, Kərəchi.

Share Registrar Department

CDC Share Registrar Services Limited

CDC House, 99-B, SMCHS,

Main Shahrah-e-Faisal, Block B. Karachi - 74400

Phone: 0800 - 23275

Fax: (+92 21) 34326053

Email: info@cdcsrsl.com Website: www.cdcsrsl.com

Legal Advisor

Ahmed & Qəzi

Khalid Anwer & Co.

Akhund Forbes

Mohsin TayebAly & Co.

Lex Firma

Khalid Jawed & Co.

Bankers / Lenders

Allied Bank Limited

Askari Bank Limited

Bank Al Habib Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Dubai Islamic Bank

Fəysəl Bənk Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

MCB Bank Limited

MCB Islamic Bank Limited

Meezan Bank Limited

National Bank of Pakistan (Aitemad)

National Bank of Pakistan

Pak China Investment Company Limited

Saudi Pak Industrial and Agricultural

Investment Company Limited

Silk Bank Limited

Sindh Bank Limited

Standard Chartered Bank (Pakistan) Limited

Summit Bank Limited

The Bank of Khyber

The Bank of Punjab

United Bank Limited

Website

www.aishasteel.com



Directors' Review Report

The Directors of Aisha Steel Mills Limited (ASML) present herewith Directors' Review Report together with condensed interim financial statements (un-audited) of the Company for the first quarter ended September 30, 2022.

Steel Market Review

The financial year 2022-23 commenced with several unprecedented events, both at the international as well as local level. The world economies started to slow down and adjusted to new realities. Industrial commodities in general, and steel in particular, lost shine and the prices declined substantially and continue to slide further. Several advance economies fear onset of recession.

On the local front, in addition to political instability, declining rupee, high interest rates etc., parts of the country were inundated following the monsoon rains, causing extensive damage to the infrastructure and agriculture. Sindh province in particular, was hit hard and cut off from northern parts of the country for several weeks. Businesses reeling under high inflation stressed further.

The worst, however, appears to have passed. Nevertheless, it will take time for the business activities to pick up.

Operational Review

The total quantity sold during the Jul-Sep 2022 Qtr was 28,443 tons as compared to 88,834 sold during the corresponding period last year, showing a decrease of about 68%. The falling market and slowdown in the international market severely constrained export as well. Only 341 tons was exported during the period, compared to 16,158 tons last year.

The total quantity produced during the period was 40,778 tons compared to 104,653 tons in the corresponding period last year, showing a decrease of 61%. The production was curtailed due to slow offtake and buildup of finished goods inventory. In addition to slow offtake; high rate of mark-up and exchange loss have been the main reasons for weak financial results of the Company.

A brief summary of the financial results as on September 30, 2022 is as follows:

	Quart	er ended
	September 2022	September 2021
	Rs. I	n Millions
Revenue	6,543	18,007
Gross profit	153	2,208
Finance Costs	(810)	(498)
Exchange Loss (Net)	(1,255)	(398)
(Loss) / Profit before tax	(2,016)	1,015
(Loss) / Profit after tax	(1,411)	738
(Loss) / earnings per share	(1.55)	0.94

Future Outlook:

The automotive industry is currently facing head winds due to high car prices, financing cost, depreciating rupee and restriction on CKD imports. The exchange rate, however, is showing signs of stability and some import restrictions relaxed. The auto sector is expected to make modest recovery in the coming quarters. This is likely to generate demand for CRC. The re-construction activities, after the floods, have commenced. GI sales are showing some signs of improvement.

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The steel and most of the related commodities prices in the international market are relatively stable and expected to sustain at this level in the near term. The company is expected to recover in the coming quarters. The company, however, has exposure in foreign currency hence stability of exchange rate and movement in HRC price can influence future profitability.

Acknowledgement

We would like to record our appreciation and gratitude to the Banks for the continuous support in the ongoing operations as well as in the expansion project. We also acknowledge the support of Regulators for their continued support.

Chairman

For and on behalf of the Board

Dr. Munir Ahmed

Chief Executive

Kərəchi: October 27, 2022

FINANCIAL STATEMENTS



Condensed Interim Statement of Financial Position

AS AT SEPTEMBER 30, 2022

(Unaudited) September 30, 2022 (Audited) June 30, 2022

	Note	Rupees '	000
ASSETS			
Non-current assets			
Property, plant and equipment	5	19,002,926	19,124,30
ntangible assets		52,935	53,91
_ong-term advances		350	35
Long-term deposits		150,463	120,90
Deferred tax asset		1,379,122	736,05
Current assets		20,585,796	20,035,53
nventories	6	22,768,823	16,607,46
Frade and other receivables	\ \ \ \ \ \ \	3,349,853	5,805,30
Loans, advances and prepayments	8 \	852,595	1,495,44
ax refunds due from government - Sales tax		959,208	-
Faxation - payments less provision		2,916,141	2,653,07
Cash and bank balances	\ \ \9 \ \ '	179,907	207,99
		31,026,527	26,769,28
Total assets		51,612,323	46,804,81
EQUITY AND LIABILITIES			
Share capital and reserves			
Share capital	10		
Ordinary shares		9,248,008	9,248,00
Cumulative preference shares		444,950	444,95
Difference on conversion of cumulative preference shares and dividends			
into ordinary shares		(1,762,456)	(1,762,456
		7,930,502	7,930,50
Surplus on revaluation of property, plant and equipment		1,295,585	1,305,87
Capital reduction reserve		667,686	667,68
Jnappropriated profit		2,730,441	4,131,49
		12,624,214	14,035,55
iabilities			
Ion-current liabilities			
Long-term finance - secured	11	4,459,150	4,831,45
Lease liabilities		114,620	121,66
Employee benefit obligations		<u>163,328</u> 4,737,098	146,80 5,099,92
Current liabilities		,, 51,,255	
rade and other payables	12	16,263,963	9,333,83
Accrued mark-up		679,679	523,63
Short-term borrowings	13	15,726,306	15,869,36
Sales tax payable		-	361,44
Inclaimed dividend		69,400	69,40
Current portion of deferred income - Government grant		1,158	1,15
Current maturity of long-term finance		1,476,893	1,476,89
Current maturity of lease liabilities		33,612	33,61
		34,251,011	27,669,34
otal liabilities ontingencies and commitments	14	38,988,109	32,769,26
	14		<u> </u>
Total equity and liabilities		51,612,323	46,804,81

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

Director

Condensed Interim Statement of Profit or Loss and Other Comprehensive Income FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

TON THE LENOU ENDED SET TEMBER 30, 20.	LE (ONAODITED)	(Unaudited) September 30, 2022	(Unaudited) September 30, 2021	
	Note	Rupe	es '000	
Revenue from contracts with customers	15	6,542,516	18,007,065	
Cost of sales		(6,389,897)	(15,798,942)	
Gross profit		152,619	2,208,123	
Selling and distribution cost	16	(24,041)	(145,541)	
Administrative expenses		(93,387)	(81,077)	
Operating profit		35,191	1,981,505	
Other expenses	17	(1,254,697)	(474,581)	
Finance costs	18	(809,773)	(498,226)	
Other income		13,007	6,067	
(Loss) / Profit before taxation		(2,016,272)	1,014,765	
Income tax credit / (expense)	19	604,934	(276,941)	
(Loss) / Profit after taxation		(1,411,338)	737,824	
Other comprehensive income		+	-	
Total comprehensive (loss) / income		(1,411,338)	737,824	
(Loss) / earnings per share		Rupees		
- Basic		(1.55)	0.94	
- Diluted	20		0.76	

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

Condensed Interim Statement of Changes in Equity FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

		Share capital			Reserves		Total
	\top	111	$\top \top \top$	Сәр	itəl	Revenue	
	Ordinary shares	Cumulative preference shares	Difference on conversion of cumulative preference shares into ordinary shares	Surplus on revaluation of property, plant and equipment	Capital reduction reserve	Unappropriated profit / (accumulated loss)	
	+++	_ \ \ \	+++	Rupees '000			
Balance as at July 1, 2021	7,716,843	445,335	(1,348,402)	1,404,689	667,686	5,580,433	14,466,584
Incremental depreciation net of deferred tax transferred Cumulative preference shares of Rs. 10 each converted to 2.285 Ordinary Shares of Rs. 10 each during the period	880	(385)	(495)	(10,287)	\\.	10,287	-
Total comprehensive income for the period ended September 30, 2021							
- Profit for the period - Other comprehensive income for the period		-		() (-)	\\-	737,824	737,824 -
Balance as at September 30, 2021	7,717,723	444,950	(1,348,897)	1,394,402	667,686	737,824	737,824 15,204,408
biolice 65 of September 30, 2021	7,717,723		(1,540,037)	1,334,402	007,000	- 0,520,544	13,204,400
Balance as at July 1, 2022	9,248,008	444,950	(1,762,456)	1,305,870	667,686	4,131,495	14,035,553
Incremental depreciation net of deferred tax transferred				(10,284)		10,284	
Total comprehensive income for the period ended September 30, 2022							
- Loss for the period - Other comprehensive income for the period		 	-	 	 	(1,411,338)	(1,411,338)
Balance as at September 30, 2022	9,248,008	444,950	(1,762,456)	1,295,586	667,686	(1,411,338) 2,730,441	(1,411,338) 12,624,214

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

Director

Condensed Interim Statement Of Cash Flows

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

(Unaudited) September 30, 2022 (Unaudited) September 30, 2021

Rupees '000

CASH FLOWS FROM OPERATING ACTIVITIES

(Loss) / profit before taxation Add / (less): Adjustment for non-cash charges and other items	(2,016,272)	1,014,765
Depreciation and amortisation	278,461	227,965
Mark-up charges	725,494	487,711
Unwinding of long-term finance	41,611	9,239
Finance lease charges	2,006	1,276
Provision for staff retirement benefit	18,301	10,353
Exchange loss	1,254,697	398,200
Loss / (gain) on disposal of fixed assets	135	(697)
Return on PLS savings accounts	(13,007)	(5,339)
	2,307,698	1,128,708
Profit before working capital changes	291,426	2,143,473
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets		
Inventories	(6,161,360)	(3,734,755)
Trade and other receivables	2,455,455	369,250
Loans, advances and prepayments	642,851	48,631
Tax refunds due from Government - Sales tax	(1,320,654)	(634,929)
(Decrease) / increase in current liabilities	(4,383,708)	(3,951,803)
Trade and other payables	5,675,427	1,363,651
Net cash generated / (used) from operations	1,583,145	(444,679)
•	, ,	, , , , , , , , , , , , , , , , , , , ,
Income tax paid	(301,200)	(464,089)
Mark-up on loans paid	(569,450)	(360,719)
Staff retirement benefit paid	(1,782)	(4,155)
Increase in long-term deposits	(29,556)	(51,995)
Net cash generated / (used) from operating activities	681,157	(1,325,637)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(157,652)	(47,326)
Return on PLS accounts	13,007	5,339
Sale proceeds from disposal of property, plant and equipment	1,416	2,459
Net cash used in investing activities	(143,229)	(39,528)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long-term finance	(413,911)	(375,000)
Lease rental paid	(9,048)	(3,526)
Net cash used in financing activities	(422,959)	(378,526)
Net increase / (decrease) in cash and cash equivalents	114,970	(1,743,691)
Cash and cash equivalents at beginning of the period	(15,661,369)	(6,557,646)
		- -
Cash and cash equivalents at end of the period	(15,546,399)	(8,301,337)

Chief Financial Officer

Chief Executive

Director

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on May 30, 2005 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company's shares are listed on Pakistan Stock Exchange (PSX) since August 2012. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi.

The Company has set up a cold rolling mill complex and a galvanization plant in the downstream Industrial Estate, Pakistan Steel, Bin Qasim, Karachi, to carry out its principal business of manufacturing and selling cold rolled coils and hot dipped galvanized coils.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2022.

2.1 Changes in accounting standards, interpretations and pronouncements

a) Standards and amendments to approved accounting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period beginning on or after July 1, 2021. However, these do not have any significant impact on the Company's financial reporting.

b) Standards and amendments to approved accounting standards that are not yet effective

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 01, 2022. However, these will not have any impact on the Company's financial reporting and, therefore, have not been disclosed in these financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2022.

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

4.1 The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these condensed interim financial statements.

- 4.2 Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the financial statements as at and for the year ended June 30, 2022.
- **4.3** The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2022.

(Unaudited) (Audited) September 30, June 30, 2022 2022
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Rupees '000

5. PROPERTY, PLANT AND EQUIPMENT

Operating assets - note 5.1 Capital work in progress (at cost) Major spare parts and stand-by equipment

16,690,680	16,952,995
395,351	383,946
1,916,895	1,787,364
19,002,926	19,124,305

5.1 Additions to operating assets during the period are as follows:

←	← (Unaudited) →			
Addit (ət c		Disposals (at net book value)		
September 30,	September 30,	September 30,	September 30,	
2022	2021	2022	2021	
	Rupee	s '000		
11,679	82,686	-	-	
1,766	118,069	-	-	
3,122	5,361	136	-	
-	339	-	-	
114	203	-	327	
	11,919	1,380	1,434_	
16,681	218,577	1,516	1,761	

Owned assets: Plant and machinery

Electrical equipment Office equipment Furniture and fixtures Motor vehicles

Right of use assets:

Motor vehicles

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

(Unaudited) September 30, 2022 (Audited) June 30, 2022

Rupees '000

6	INVENTORIES

	Raw material [including in transit Rs. Nil (June 30, 2022: Rs. 8,334.82 million)]	13,937,569	10,580,168
	Work-in-process	495,982	744,126
	Finished goods [including coil end sheets		
	Rs. 71.75 million (June 30, 2022: Rs. 62.83 million)]	6,677,027 21,110,578	3,674,450 14,998,744
	Stores	1,086,185	841,249
	Spares	572,060	767,467
	\\\\\\	1,658,245	1,608,716
		22,768,823	16,607,460
7.	TRADE AND OTHER RECEIVABLES		
	Trade receivables - considered good: Not yet due	430,384	222,963
	Other receivables: Receivable from Etimaad Engineering		
	(Private) Limited	138,485	138,485
	Margin on import letters of credit	2,111,287	4,770,750
	Receivable from insurance company	668,212	668,212
	Others	1,485	4,899
		2,919,469	5,582,346
		3,349,853	5,805,309

8. LOANS, ADVANCES AND PREPAYMENTS

8.1 These include deposit held with a bank amounting to Rs. 85.09 million (June 30, 2022: Rs. 78.11 million) in respect of bank guarantees issued to Regulatory Authorities against disputed duties and taxes, and to a customer in respect of performance of a contract.

(Unaudited)	(Audited)	
September 30,	June 30,	
2022	2022	
Runees (000		

9. CASH AND BANK BALANCES

With banks on

Current accountsPLS savings accounts - note 9.1

Cash in hand

100,197	/110,567
79,321	97,086
389	/ / / 341
179,907	207,994
	

9.1 At September 30, 2022 the rates of mark up on PLS savings accounts range from 13.5% to 13.9% (June 30, 2022: 12% to 13.5%) per annum.

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

10. SHARE CAPITAL

Authorised	share	caoital

(Unaudited) September 30, 2022	(Audited) June 30, 2022		(Unaudited) September 30, 2022	(Audited) June 30, 2022
(Number	of shares)		Rupe	es '000
1,100,000,000	1,100,000,000	Ordinary and Cumulative Preference	11,000,000	11,000,000

Issued, subscribed and paid-up capital Ordinary shares

	ery shares			
(Unaudited) September 30, 2022	(Audited) June 30, 2022		(Unaudited) September 30, 2022	(Audited) June 30, 2022
(Numbe	er of shares)		Rup	ees '000
924,800,809	771,684,322	Ordinary Shares of Rs. 10 each - Opening	9,248,008	7,716,843
-	87,971	Cumulative Preference Shares (PSX Symbol - ASLCPS) of Rs. 10 each converted to 2.285 Ordinary Shares of Rs. 10 each during the year	-	880
-	79,489,042	Cumulative preference dividend on Cumulative Preference Shares (PSX Symbol - ASLPS) of Rs. 10 converted to 1 ordinary share of Rs. 10 each during the year	-	794,890
-	73,539,474	Cumulative preference dividend on Cumulative Preference Shares (PSX Symbol - ASLCPS) of Rs. 10 converted to 2.285 ordinary shares of Rs. 10 each during the year	-	735,395
924,800,809	924,800,809		9,248,008	9,248,008
	eference Shares bol - ASLPS)			
2022	2022			
(Numbe	er of shares)			
44,357,057	44,357,057	Cumulative Preference Shares of Rs. 10 each	443,571	443,571
44,357,057	44,357,057		443,571	443,571
	eference Shares bol - ASLPS) 2022			
(Numbe	er of shares)			
137,920	176,420	Cumulative Preference Shares of Rs. 10 each	1,379	1,764
-	(38,500)	Cumulative Preference Shares of Rs. 10 each converted to 2.285 Ordinary Shares of Rs. 10 each during the year	-	(385)
137,920	137,920		1,379	1,379

Total cumulative Preference Shares of Rs. 10 each

(PSX Symbols - ASLCPS and ASLPS)

444,950 444,950

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

- 10.1 Cumulative dividend on Preference Shares (PSX Symbol ASLPS) and Preference Shares (PSX Symbol ASLCPS) amounting to Rs. 70.54 million (June 30, 2022: Rs. 52.16 million) and Rs. 0.21 million (June 30, 2022: Rs. 0.16 million) respectively are outstanding as at September 30, 2022.
- 10.2 Of these outstanding cumulative preferential dividends, the Board of Directors of the Company, in their meeting held on September 27, 2022 have proposed distribution of cumulative dividend on Cumulative Preference Shares ASLPS and ASLCPS for the year ended June 30, 2022 amounting to Rs. 52.2 million and Rs. 0.2 million respectively, which is subject to the approval of the members of the Company in their Annual General Meeting scheduled to be held on October 28, 2022, after approval of these quarterly financial statements.
- 10.3 These condensed interim financial statements do not include the effects of the afore-mentioned proposed dividends.

		(Unaudited) September 30, 2022	(Audited) June 30, 2022
		Rupees	′000
11.	LONG-TERM FINANCE - secured		
	Loan under restructuring agreement - note 11.1	3,421,316	3,755,041
	Loan for expansion project - note 11.2	2,448,567	2,454,162
	Loan under refinance scheme - note 11.3	66,160	99,140
		5,936,043	6,308,343
	Less: Current maturity of long-term finance	(1,476,893)	(1,476,893)
	\	4,459,150	4,831,450
		\ \ \ \	

- 11.1 The facility carries mark-up ranging from 6 months KIBOR plus 1% per annum to 6 months KIBOR plus 3.25% per annum on the outstanding amount excluding frozen mark-up. It is repayable in 10 unequal semi-annual installments from July 19, 2021 to January 19, 2025.
- 11.2 The facility carries mark up ranging between 6 months KIBOR plus 1.9% per annum to be determined on semi-annual basis to mark up at 6 months KIBOR prevailing one day before the first Musharaka contribution date, plus a margin of 1.9% per annum to be determined on semi-annual basis. It is repayable in 10 consecutive semi-annual installments in arrears from December 2021 to June 2026.
- 11.3 The facility carries mark-up at the rate of 3% per annum and is repayable in 8 equal quarterly installments from January 2021 to October 2022.
 (Unaudited)

September 30,

June 30, 2022

		Rupee	es '000
12.	TRADE AND OTHER PAYABLES		()
	Creditors and accrued liabilites	2,062,737	863,078
	Bills payable	12,664,768	6,978,882
	Contract liability	914,010	854,100
	Security deposit from dealers	11,000	11,000
	Withholding tax	31,198	46,526
	Provisions	497,195	497,195
	Workers' Profits Participation Fund	74,993	74,993
	Workers' Welfare Fund	8,062	8,062
		16,263,963	9,333,836

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

(Unaudited) September 30, 2022 (Audited) June 30, 2022

Rupees '000

13. SHORT-TERM BORROWINGS - secured

Short term finance facilities under:

- Running finance under mark-up arrangement - Istisna-cum-Wakala arrangement	2,074,544 4,176,628	2,553,128 2,427,772
- Finance against Trust Receipts	9,475,134	10,888,464
	15,726,306	15,869,364

14. CONTINGENCIES AND COMMITMENTS

14.1 Contingencies

There has been no significant change during the period in the contingencies reported in the annual financial statements for the year ended June 30, 2022.

14.2 Commitments

Commitments for capital expenditure outstanding as at September 30, 2022 amounted to Rs. 224.27 million (June 30, 2022: Rs. 1,176.61 million).

(Unaudited)		
September 30, 2022	September 30, 2021	

Rupees '000

15. REVENUE FROM CONTRACTS WITH CUSTOMERS

Local sale of goods - note 15.1	7,771,654	17,676,914
Sales tax	(1,125,538)	(2,573,471)
Rebates and discounts	(182,211)	(269,777)
Dealer commission	6,463,905	14,833,666
Exports	78,611	3,173,399
	6,542,516	18,007,065

15.1 This includes scrap sale of coil-end sheets net of sales tax amounting to Rs. 442.3 million (September 30, 2021: Rs. 780.4 million).

16. SELLING AND DISTRIBUTION COST

This includes freight charges on export sales amounting to Rs. 7.2 million (September 30, 2021: Rs. 131.78 million).

31./8 million).		
	(Unaud	ited)
	September 30,	September 30,
	2022	2021

Rupees '000

17. OTHER EXPENSES

Workers' Profits Participation Fund	-	56,436
Workers' Welfare Fund	-	19,945
Exchange loss - net	1,254,697	398,200
	1,254,697	474,581

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

		(Unaudited)	(Unaudited)	
		September 30, September 2022 2021	30,	
		Rupees '000		
18.	FINANCE COSTS			
	Mark-up expense: - long-term finance	166,445 222,1	112	
	- Impact of unwinding on long-term finance	41,611 9,2	239	
	- short-term borrowings	553,375 242,3	316	
	Finance lease charges	2,006 1,2	276	
	Bank and other charges	46,33623,2	:83	
		809,773 498,2	26	
19.	INCOME TAX (CREDIT) / EXPENSE			
	Current			
	- for the period - prior year	38,132 223,0	125	
	Deferred	(643,066) 53,9	16	
		(604,934) 276,9	41	
		,		

20. DILUTED EARNINGS PER SHARE

Diluted earnings per share has not been presented for period ended September 30, 2022 as it has anti-dilutive effect on the earnings per share.

21. TRANSACTIONS WITH RELATED PARTIES

Disclosure of transactions with related parties during the period are as follows:

			(Unaudited)	
			September 30, 2022	September 30 2021
Relationship	Name of company	Nature of transaction	Rupees	'000
Associated companies	Arif Habib Corporation			
55p555	Limited	- Long-term loan repaid	14,734	14,73
		- Mark-up on finance facilities	5,613	4,13
		- Mark-up on finance facilities paid	8,056	6,45
		- Guarantee commission	326	1,10
		- Guarantee commission paid	325	1,05
	Power Cement Limited	- Purchase of construction material	463	\ \ / / /-
		- Payment made against purchase of construction material	-) / / / / di
	Rotocast Engineering Co.			
	(Private) Limited	- Rent and maintenance	2,173	/ / / 4,19
		- Rent and maintenance paid	2,843	4,19
Key management				
personnel	Chief Executive Officer, Chief Financial Officer			
	& Company Secretary	- Salaries and other employee benefits	6,661	6,8
	Chief Financial Officer & Company Secretary	- Post retirement benefits	179	/////
	Non-Executive Director	- Meeting and other expenses	_ /	/////

FOR THE PERIOD ENDED SEPTEMBER 30, 2022 - (UNAUDITED)

22. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on October 27, 2022.

Chief Financial Officer

Chief Executive

FIRST QUARTERLY REPORT SEPTEMBER 2022